



## FUNDING TOOLKIT

### Addressing Rejections & Revisions

Persistence is the Key!

## FUNDING TOOLKIT

# Addressing Rejections & Revisions - Persistence is the Key!

## TIP 01

### UNDERSTAND THE REASONS

Carefully review the feedback provided.

Understand the specific reasons for the decision.

## TIP 02

### REVISE YOUR PROPOSAL

#### 01

Utilize the feedback by making necessary revisions to your proposal.

#### 02

Ensure that you address any weaknesses or gaps highlighted during the evaluation process.

#### 03

Identify the specific weaknesses, update your proposal and clarify goals, impact and budget.

Project Number **101087478**

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## TIP 03

### CONCISE & EASY TO UNDERSTAND

#### Ensure your proposal is:

- Concise
- Well-structured
- Easy to understand
- Supported by strong evidence

#### Also:

- Highlight your project's unique value.
- Demonstrate the project's positive impact on stakeholders or the community.

**Lack of clarity is the most common reason for rejection.**

## TIP 04

### BUDGET JUSTIFICATION

- Lacks on budget justification
- Eligibility criteria
- Missing paperwork

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## TIP 05

### CONSULT EXPERTS

**Seek advice from experts or consultants** who specialize in securing funding for tourism projects.

## TIP 06

### NETWORK & COLLABORATE

- Connect with industry peers
- Attend workshops and conferences
- Seek partnerships
- Cultivate relationships and engage in dialogue

## TIP 07

### SEEK ALTERNATIVE FUNDING SOURCES

Explore other sources of funding from relevant programs of the EU.

The European Regional Development Fund focuses on regional development and sustainable tourism initiatives.

The Cohesion Fund aims to reduce economic disparities between EU regions.

The European Agriculture Fund for Rural Development supports rural tourism development.